THE LAW REVIEWS

THE MERGERS AND ACQUISITIONS REVIEW

THE RESTRUCTURING REVIEW

THE PRIVATE COMPETITION ENFORCEMENT REVIEW

THE DISPUTE RESOLUTION REVIEW

THE EMPLOYMENT LAW REVIEW

THE PUBLIC COMPETITION ENFORCEMENT REVIEW

THE BANKING REGULATION REVIEW

THE INTERNATIONAL ARBITRATION REVIEW

THE MERGER CONTROL REVIEW

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THE INWARD INVESTMENT AND INTERNATIONAL TAXATION REVIEW

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THE CORPORATE IMMIGRATION REVIEW

THE INTERNATIONAL INVESTIGATIONS REVIEW

THE PROJECTS AND CONSTRUCTION REVIEW

THE INTERNATIONAL CAPITAL MARKETS REVIEW

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THE ENERGY REGULATION AND MARKETS REVIEW

THE INTELLECTUAL PROPERTY REVIEW

THE ASSET MANAGEMENT REVIEW
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We are very pleased to present this first edition of The Public-Private Partnership Law Review. Despite the existence of articles in various law reviews on topics involving public-private partnerships (PPPs) and private finance initiatives (in areas such as projects and construction, real estate, mergers, transfers of concessionaires’ corporate control, special purpose vehicles and government procurement, to name but a few), there is a need for a deeper understanding of how different countries address specific matters on this topic. This book is an initial effort to fulfil this need.

In 2014, Brazil marked the 10th year since the publication of its Public-Private Partnership Law (Federal Law No. 11,079/2014). Our experience with this law is still very recent, especially in comparison with other countries where discussions on PPP models and the need to attract private investment into large projects dates back to the 1980s and ’90s.

In view of that, we hope a comparative study covering practical aspects and different perspectives on public-private partnership issues will become an important tool for the strengthening of the model worldwide. We are certain this study will bring about a better dissemination of best practices implemented by private professionals and government authorities working on PPP projects around the globe.

Our contributors have been drawn from the most renowned firms working in the PPP field in their jurisdictions and we would like to thank all of them for their support in producing this first edition of The Public-Private Partnership Law Review.

We strongly believe that PPPs are an important tool for generating investments (and development) and creating efficiency not only in infrastructure, but also in the provision of public services, such as education and health, as well as prisons, monitoring urban areas and public lighting. PPPs are also an important means of combating corruption in the old and inefficient model of direct state procurement of projects.

We hope you enjoy this first edition of The Public-Private Partnership Law Review and we sincerely expect that this book will become, in the coming years, a comprehensive international guide to the anatomy of PPPs. We also look forward to hearing your thoughts on this edition and particularly your comments and suggestions for improving future editions of this work.

Bruno Werneck and Mário Saad
Mattos Filho, Veiga Filho, Marrey Jr e Quiroga Advogados
São Paulo
March 2015
Chapter 12

PHILIPPINES

Marielvic G Ramos-Añonuevo and Arlene M Maneja

I OVERVIEW

In line with the state policy set out in the Philippines Constitution to recognise the indispensable role of the private sector in national growth, encourage private enterprise and provide incentives to attract needed investment, the Philippine government has long resorted to public-private partnerships (PPPs) to address problems of national interest. Even before the enactment of specific legislation on PPP arrangements in 1990, the government entered into PPPs in the 1980s to respond to a power shortage. The first build–operate–transfer (BOT) agreement was executed in 1989 between the National Power Corporation and Hopewell Energy Management Ltd for the construction and operation of a power station in Navotas.2

In 1990, Republic Act No. 6957 (the BOT Law) was enacted to provide a legal framework for PPP arrangements, particularly, through BOT and build–transfer (BT) arrangements. Amendments to the BOT Law were introduced in 1994 through Republic Act No. 7718, which serves to broaden the types of PPP schemes and introduce provisions governing unsolicited proposals, direct negotiations and special incentives for certain registered projects.

With specific laws in place, PPPs have been used to boost the Philippines’ infrastructure development programme, including the establishment of facilities for agri-business development, transportation and road development, water supply, telecommunication and information technology, environmental protection, property

1 Marievic G Ramos-Añonuevo and Arlene M Maneja are partners at SyCip Salazar Hernandez & Gatmaitan.
development, health and education, to name a few. Of these, the transportation and road sectors have notably been attracting substantial private investment with contracts involving construction of highways, construction, operation and maintenance of railway systems, and the development and modernisation of ports.

II THE YEAR IN REVIEW

Recently, the government has awarded contracts for the following projects: the PPP for School Infrastructure Project (Phase I and II); the Metro Manila Skyway – Stage 3 Project; the NAIA Expressway Project (Phase II); the Modernization of the Philippine Orthopedic Center (the MPOC Project); the Automatic Fare Collection System; the Mactan–Cebu International Airport Passenger Terminal Building (the MCIA Project); and the LRT Line 1 Cavite Extension, Operations and Maintenance Project (LRT1 Project).

The government also commenced the public bidding for the Integrated Transport System (South and Southwest Terminal); the Bulacan Bulk Water Supply Project; the Laguna Lakeshore Expressway Dike Project; the LRT Line 2 Operation & Maintenance Project; the New Centennial Water Source Kaliwa Dam Project; the operations, maintenance and development project involving the New Bohol (Panglao), Laguindingan, Puerto Princesa, Davao, Bacolod and Iloilo airports; the Davao Sasa Port Modernization Project; and the Regional Prison Facilities.

In order to enhance participation in PPP projects, in 2013, the government planned to include a contingent liability fund of about 30 billion Philippine pesos in its budget to answer for unforeseen state liabilities brought about by PPP projects (e.g., payment for rights of way or termination). Also, PPPs have been included in the Investment Priorities Plan, which sets forth the areas of investment for which the Philippine government provides incentives, for the years 2013 and 2014.

III GENERAL FRAMEWORK

i Types of public-private partnership

Under the BOT Law and its 2012 Revised Implementing Rules and Regulations (the BOT Regulations), the principal contractual arrangements for PPPs include BOT, BT,

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build–own–operate (BOO), build–lease–transfer (BLT), build–transfer–operate (BTO), contract–add–operate (CAO), develop–operate–transfer (DOT), rehabilitate–operate–transfer (ROT), rehabilitate–own–operate (ROO). Other contractual schemes may, however, be undertaken upon approval by the President. Of the PPP projects awarded in 2014, the 17 billion peso MCIA Project and the 5.69 billion peso MPOC Project are BOT projects, while the 65 billion peso LRT1 Project, the 15.5 billion peso NAIA Expressway Project and the 26.5 billion peso Skyway Stage 3 Project are BTO projects.

ii The authorities
The PPP Center, an agency of the National Economic and Development Authority (NEDA), is a specialised body with particular focus on PPPs. It coordinates and monitors PPP projects implemented under the BOT Law, assists implementing agencies (IAs) and local government units (LGUs) in the preparation and development of projects and serves as a repository of information on the status of projects, copies of unsolicited proposals and other related documents received by IAs and LGUs.

PPP projects are also subject to approval by different bodies as follows: (1) NEDA’s Investment Coordinating Committee (ICC) must approve national projects costing up to 300 million pesos; and (2) upon the recommendation of the ICC, the NEDA Board must approve national projects costing more than 300 million pesos and negotiated projects (regardless of the amount). For local projects, approval by the proper local legislative body is required.

The proposed PPP contract is subject to review by the Office of the Government Corporate Counsel, Office of the Solicitor General or any other entity prescribed by law as the statutory counsel of the procuring entity. The head of the IA or LGU concerned approves the reviewed PPP contract. The Department of Finance must also review the draft contract of projects of national government agencies, local projects involving funds of the national government and local projects requiring ICC approval.

iii General requirements for PPP contracts
PPP projects eligible to be implemented under the BOT Law are those involving infrastructure or development projects, including, but not limited to, power plants, highways, ports, airports, canals, dams, hydropower projects, water supply, irrigation, telecommunications, railroads and railways, transport systems, land reclamation projects, industrial estates or townships, housing, government buildings, tourism projects, markets, slaughterhouses, warehouses, solid waste management, information technology networks and database infrastructure, education and health facilities, sewerage, drainage and dredging.

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7 Section 1.3 (e), Rule 1, BOT Regulations. The PPP Center is the successor of the BOT Center and Coordinating Council of the Philippine Assistance Program, the agency mandated under Section 12 of the Act to coordinate and monitor projects implemented under the Act, pursuant to Administrative Order No. 105 (s. 1989), as amended by Administrative Order No. 67 (s. 1999), as amended by Administrative Order No. 103 (s. 2000), and Executive Order No. 144 (s. 2002), as amended by Executive Order No. 8 (s. 2010).
In general, PPPs implemented under the framework of the BOT Law and the BOT Regulations must comply with the requirements, processes and procedures thereunder. However, for PPPs involving public utilities, the Philippine Constitution requires that: (1) the franchise, certificate or authorisation to operate public utilities be held by Filipino citizens or corporations or associations organised under Philippine law with at least 60 per cent of its capital owned by Philippines citizens; (2) the participation of foreign investors in the governing body of any public utility enterprise shall be limited to their proportionate share in its capital; and (3) all the executive and managing officers of such corporation or association must be citizens of the Philippines. Moreover, such franchise, certificate or authorisation for operation of a public utility is limited to a period of 50 years.

While there are no value thresholds for PPP contracts, additional registration requirements or approvals are imposed on certain contractual schemes, such as presidential approval for BOO projects and contract arrangements other than those listed in Section 2 of the BOT Law.

IV BIDDING AND AWARD PROCEDURE

Under the BOT Law, a PPP contract may be implemented through public bidding or by the submission of an unsolicited proposal.

i Expression of interest

A public bidding may be initiated through pre-qualification or simultaneous qualification proceedings. In a pre-qualification proceeding, upon approval of the parameters and terms of a PPP project, the IA or LGU shall publish a notice inviting prospective proponents to pre-qualify and bid. The invitation shall be: (1) published once every week for three consecutive weeks in at least two newspapers of general circulation and in at least one local newspaper of general circulation in the region, province, city or municipality in which the projects are to be implemented; and (2) continuously posted on the website of the IA or LGU concerned, if available, and the PPP Center during the period stated above. If the total project cost amounts to 500 million pesos or more, the invitation may also be published in at least one international publication and the IA or LGU concerned shall issue official notification of the same to registered proponents of a project. On the other hand, when exigencies of service so require, the IA or LGU may opt to conduct a simultaneous qualification whereby the invitation to bid calls for the submission of qualification requirements and bid proposals.8

In both pre-qualification and simultaneous qualification proceedings as well as with unsolicited proposals, a pre-bid conference shall be conducted at least 30 calendar days before the submission of bids for projects costing less than 300 million pesos and

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8 Annex A, Timelines for Publicly Bid/Solicited Projects under the Revised Implementing Regulations of RA No. 6957, the BOT Regulations (citing Section 5.7, Rule 5, BOT IRR). [the Timelines for Public Bidding].
a maximum of 60 calendar days before the submission of bids for projects costing 300 million pesos and above.

ii Request for proposals and unsolicited proposals

In pre-qualification proceedings, prospective bidders have at least 15 calendar days from the last date of publication of the invitation to pre-qualify and bid to prepare their respective pre-qualification requirements, which include the legal requirements, experience or track record, and financial capability of prospective project proponents. These shall be evaluated by relevant pre-qualification, bids and awards committee (PBAC), which will determine the pre-qualified and disqualified project proponents within a period of 20 calendar days after the deadline for submission of the prequalification documents. The bidders shall then submit their bids on or before the deadline stipulated in the instruction to bidders. The bids shall be in at least two envelopes, the first containing the technical proposal and the second the financial proposal.

For simultaneous qualification proceedings, the qualification requirements and bid proposals are composed of three envelopes. The first envelope contains the qualification documents corresponding to the requirements; the second contains the technical proposal; and the third envelope contains the financial proposal.

In case of unsolicited proposals, a private proponent submits a complete proposal to the relevant IA or LGU, which shall acknowledge receipt of the proposal within seven calendar days and shall advise the proponent within 30 calendar days whether or not the proposal is complete. Within 120 days receipt of the complete proposal by the IA or LGU, it shall evaluate the proposal and inform the proponent of whether it accepts or rejects the proposal. The IA or LGU may accept an unsolicited proposal from a project proponent, provided that all the following conditions are met: (1) such projects involve a new concept or technology or are not part of the list of priority projects; (2) no

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9 Section 1.3, Rule 1, BOT Regulations. ‘Unsolicited proposals’ refer to project proposals submitted by the private sector, not in response to a formal solicitation or request issued by an IA or LGU and not part of the list of priority projects as identified by the IAs or LGUs, to undertake infrastructure or development projects that may be entered into by an IA or LGU subject to the requirements or conditions set out in Rule 10 of the BOT Regulations.

10 Pursuant to Section 10.2, Rule 10, BOT Regulations, to be considered a ‘new technology,’ the same must possess at least one of the following attributes:

- a recognised process, design, methodology or engineering concept that has demonstrated its ability to significantly reduce construction costs, accelerate project execution, improve safety, enhance project performance, extend economic life, reduce costs of facility maintenance and operations, or reduce negative environmental impact or social or economic disturbances or disruptions either during the project implementation and construction phase or the operation phase;
- a process for which the project proponent or any member of the proponent consortium possesses exclusive rights, either worldwide or regionally; or
- a design, methodology or engineering concept for which the proponent or a member of the proponent consortium or association possesses intellectual property rights.
direct government guarantee, subsidy or equity is required; and (3) the IA or LGU has invited by publication, for three consecutive weeks, in a newspaper of general circulation, comparative or competitive proposals and no other proposal is received for a period of 60 working days. However, in the event another proponent submits a lower price proposal, the original proponent shall have the right to match that price within 30 working days.

iii Evaluation and grant

For public biddings, the first-stage evaluation involves the assessment of the technical, operational, environmental, and financing viability of the proposal as contained in the bidder’s first envelopes with regard to the prescribed requirements and basic parameters prescribed in the bidding documents. The second stage evaluation shall involve the assessment and comparison of the financial proposals of the bidders. Following the evaluations, the PBAC submits its recommendation to the head of the IA or LGU. Upon approval of the recommendation, the head of the IA or LGU will issue a notice of award to a winning proponent. Subject to compliance with the post-award requirements in the notice of award, the PPP contract shall be executed and signed by the winning bidder and the head of the IA or LGU.

In the case of unsolicited proposals, the IA or LGU first evaluates the unsolicited proposal and will decide to accept or reject it. If the IA or LGU accepts the unsolicited proposal, a letter of acceptance shall be issued, and the proponent shall be granted ‘original proponent’ status. The head of the IA or LGU then endorses the same to the ICC, which shall determine the reasonable rate of return and other parameters for negotiation. The approving body shall evaluate the recommendation made by the ICC and shall formally advise the IA or LGU of its approval or denial of the proposal. Negotiations between the IA or LGU and the original proponent shall then commence with the IA or LGU being required to submit a report to the ICC and approving body of the results of its negotiation within seven calendar days after the negotiation period. After the issuance of a certification of successful negotiation, the PBAC shall publish the invitation for comparative proposals. Thereafter, the procedure for the award of the PPP project for an unsolicited proposal is the same as in a public bidding, except that in the event that a comparative proponent submits a price proposal better than that submitted by the original proponent, the latter shall have the right to match such price proposal.
V  THE CONTRACT

i  Payment

To facilitate payments under PPP contracts, the BOT Regulations prescribe specific repayment schemes for particular contractual arrangements as summarised below:

<table>
<thead>
<tr>
<th>Contractual arrangement or scheme</th>
<th>Repayment scheme</th>
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<tr>
<td>BOT, CAO, DOT and ROT</td>
<td>Collection of reasonable tolls, fees, and charges for a fixed term, which shall not exceed 50 years.</td>
</tr>
<tr>
<td>BOO and ROO</td>
<td>Collection of reasonable tolls, fees, and charges for a fixed term</td>
</tr>
<tr>
<td></td>
<td>Upon renewal of its franchise or contract with the IA or LGU, the proponent is allowed to continue collecting toll, fees, charges and rentals for the operation of the facility or the provision of the service.</td>
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<tr>
<td>BTO</td>
<td>Option 1: Appropriate amortisation and collection of reasonable tolls, rentals and charges while operating the facility on behalf of the IA or LGU, which may be directly applied to the amortisation. Moreover, the facility operator may be repaid by the IA or LGU through a management fee provided in the management contract.</td>
</tr>
<tr>
<td></td>
<td>Option 2: Directly collect tolls, rentals and charges for a fixed term.</td>
</tr>
<tr>
<td>BT and BLT</td>
<td>Repayment through amortisation.</td>
</tr>
<tr>
<td>NEDA Board approved/authorised contractual arrangements/schemes not enumerated under Section 2 of the BOT Law</td>
<td>Repayment through any of the schemes recommended by the ICC and approved by the NEDA Board.</td>
</tr>
</tbody>
</table>

Note: Where applicable, the proponent may likewise be repaid in the form of revenue sharing or other non-monetary payments (i.e., grant of commercial development rights, grant of a portion or percentage of the reclaimed land, subject to constitutional requirements or any other non-monetary payments).

ii  State guarantees

The BOT Law and the BOT Regulations provide for the following guarantee structures in favour of proponents: direct government guarantees, government undertakings and investment incentives.

Direct government guarantees are agreements whereby the government or any of its IAs or LGUs guarantees to assume responsibility for the repayment of debt arising from a loan default directly incurred by the proponent during the implementing the project.

Government undertakings are forms of contribution or support extended to the proponent by the government or its IAs or LGUs, including but not limited to cost sharing, credit enhancements, direct government subsidies, direct government equity, performance undertakings, legal assistance and security assistance.

Investment incentives are contributions or support extended to the proponent by the government, IAs or LGUs as set forth under applicable law such as the Omnibus Investment Code of 1987, Renewable Energy Act of 2008, Tourism Act of 2009, Mini-Hydroelectric Power Incentives Act or Local Government Code.
iii Distribution of risk

In general, Philippine PPP projects follow the risk allocation principle that the risk should be assigned to the party best able to control or influence its occurrence or manage the consequences of the risks. Thus, commercial risks (e.g., demand risk, supply risk, operational risk, financing risk) are typically allocated to the private sector while legal, political or regulatory risk are allocated to the government (e.g., approval of rates or tariff adjustments, change in law, material adverse government action). In some instances, the parties may agree to share certain risks. For instance, PPP agreements may provide that the government will only be liable for certain risks (e.g., force majeure risk) after a particular monetary threshold has been reached.

iv Adjustment and revision

Changes to the PPP contract may be allowed before the submission of the bids provided the head of the relevant IA or LGU secures the approval of the approving body. Changes after the bid submission and before the execution of the contract shall not be allowed except for changes to contract terms affected or decided by the winning bidder’s bid.

During the implementation of the PPP contract, a contract may be varied upon approval by the head of the IA or LGU provided that: (1) there is no impact on the basic parameters and terms of the contract as approved by the approving body; (2) there is no increase in the agreed fees, tolls and charges or a decrease in the IA or the LGU’s revenue or profit share derived from the project, except as may be allowed under a parametric formula in the contract itself; (3) there is no reduction in the scope of works or performance standards, or fundamental change in the contractual arrangement nor extension in the contract term, except in cases of breach on the part of the IA or LGU of its obligations under the contract; or (4) there is no additional government undertaking, or increase in the financial exposure of the government under the project. For contract variations that do not meet these requirements, approval by the approving body is required. Failure to observe this rule renders the contract variation void.

v Ownership of underlying assets

Generally, the government will obtain ownership of the underlying assets; however, the time of the transfer of ownership will depend on the contractual agreement between the parties. For example, in a BTO or BT scheme, transfer of ownership of the assets to the government occurs immediately after completion of the project, subject to later payments to the private party comprising its investment plus a reasonable rate of return. In contrast, in a BOT or BLT scheme, transfer will occur only after an agreed period.

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11 Section 2.8, Rule 2, BOT Regulations. Approval must be sought for the following: (1) changes that reduce the service levels to the public; (2) changes that reduce the economic internal rate of return below the hurdle rate used in the original analysis of the project; (3) changes that increase the total government subsidy to a project by at least 5 per cent of the total project cost; and (4) changes in the risk profile that are detrimental to the best interest of the government.
during which the private entity will be allowed to operate or lease the facility and charge its users the appropriate rentals, fees, or tolls.

vi Early termination
The BOT Law and the BOT Regulations recognise early termination or rescission of PPP contracts and provide for the consequences thereof:

a In cases where the IA or LGU terminates, cancels or revokes the contract through no fault of the project proponent; the parties terminate the contract by mutual agreement; or a court revokes or cancels the contract by final judgment through no fault of the proponent, the government shall compensate the proponent for its actual expenses incurred in the project as of termination including a reasonable rate of return thereon not exceeding that stated in the contract and subject to such reliefs available to it under the insurance provision of the contract.

b When the government defaults on certain major obligations in the PPP contract and such failure is not remediable or, if remediable, shall remain unremedied for an unreasonable length of time, the proponent shall be reasonably compensated by the government for the equivalent or proportionate contract cost as defined in the contract, subject to the reliefs available to the government under the insurance provision of the contract.

In both instances, the compensation shall be determined by an independent appraiser, mutually acceptable to the IA or LGU and the proponent. Unless the parties agree on a different payment period, the compensation shall be paid by the IA or LGU concerned within 90 calendar days from the independent appraiser’s advice of such determination, subject to the enactment of a law or ordinance, as the case may be, appropriating such amount, if required.

Lastly, the IA or LGU concerned may rescind the contract when the proponent: (1) refuses or fails to perform any of the provisions of the technical and performance standards in the approved contract; (2) fails to satisfy any of the contract provisions including compliance with the prescribed or agreed milestone activities; or (3) commits any substantial breach of the approved contract. In these instances, aside from forfeiting the proponent’s performance bond, an IA or LGU may either take over the facility or allow the proponent’s lenders, creditors and banks to exercise their rights and interests under the loan and collateral documents with respect to the project.

VI FINANCE
Historically, financing of PPP projects in the Philippines required the participation of multilateral agencies like the Asian Development Bank and the International Finance Corporation. However, due to the weakening of the US dollar, the increasing financial muscle of Philippine banks and their improved capability to do cash-flow lending and project financing, financing for PPP projects may be tapped domestically and in Philippine pesos.

In contrast with traditional corporate loans that used to fund government infrastructure projects undertaken with the help of the private sector more than a decade
ago, non-recourse project financing is now being made available to PPP proponents. It also helps that Philippine banking regulations have increased the applicable single-borrowing limits. Thus, PPP projects that used to be financed by Philippine banks for five years with a maximum loan of 3 billion pesos half a decade ago can now take advantage of project financing of 80 billion pesos with 15-year maturity.

In terms of financing structure, ongoing PPP projects are required to maintain a debt-to-equity ratio of 80:20. Thus, PPP proponents can obtain financing for as much as 80 per cent of the project cost; however, their ability to tap into the resources of Philippine banks largely depends on the quality of the security offered. Where PPP projects involve the operation of public utilities or the construction of social infrastructure like schools and hospitals, the security package is usually limited. For instance, the relevant concession agreements relating to the MCIA and the MPOC projects contain express prohibition on mortgaging, pledging or hypothecating the facilities constructed by the concessionaires.

Apart from hard security, loan collateral usually take the following forms:

\textit{a} Assignment of Revenues: PPP contracts generally allow concessionaires to assign, with the prior consent of the government, their revenues and receivables to the lender or, if the project loans are syndicated, to a common security trustee appointed by the syndicate of lenders to act for and on their behalf. To capture and ring-fence all project revenues, it is usual for lenders to require the establishment of a cash waterfall account charged in favour of the lenders.

\textit{b} Lenders’ step-in rights: Probably the most important security that can be given to the lenders are step-in rights, which vest on the lenders the ability to nominate a substitute or successor concessionaire for the project upon occurrence of an event of default under the concession agreement or the financing agreement. Step-in rights may vary in terms of procedure and length of cure and nomination periods across the concession agreements relating to the various PPP projects but the exercise thereof is always subject to prior approval of the government. Government approval will typically be granted for as long as the government is satisfied that the substitute or successor concessionaire has the technical competence and financial resources needed to continue the project. Moreover, applicable nationality requirements must be complied with.

\textit{c} Assignment of project documents: To ensure full implementation of the step-in rights assigned to the lenders, a corresponding assignment of its rights and remedies under all project documents is also made by the concessionaire in their favour. To fortify such assignment, it is not unusual for the lenders to require direct agreements with the concessionaire’s counterparties under the project agreements to create a privity between them and the lenders and enable the latter to have direct access to the counterparties in the enforcement of the assigned rights and remedies.

\textit{d} Pledge of shares: Since the creation of liens on project assets is generally prohibited, lenders may have indirect access to such assets through a pledge on all the shares of the concessionaire. With the prior consent of the government, a pledge by the sponsors of their shares in the concessionaire may be allowed. However, there is one peculiarity of Philippine law that easily makes a pledge the least attractive of all the types of security that can be provided to the lenders. Under Philippine law, any foreclosure of the pledge extinguishes the loan and lenders do not have the
right to recover any deficiency in case the proceeds from the foreclosure of the pledge are insufficient to fully pay the outstanding balance of the loan.

Sponsors’ support: Most, if not all, PPP projects are financed on a non- or limited recourse basis. However, PPP sponsors or proponents are typically mandated to bear the burden of any cost overruns or any shortfall in the applicable maintaining balances required under the cash waterfall accounts. Some financing agreements allow sponsors to fund their sponsor support obligations through cash, corporate guarantee or a standby letter of credit issued by a bank acceptable to the lenders.

VII RECENT DECISIONS

In 2014, the Philippine Supreme Court ruled invalid the Disbursement Acceleration Program, which was designed to accelerate public spending and increase economic growth by investing ‘savings’ generated by the government from unprogrammed funds. This decision hindered the government from accelerating public spending by, among others, front-loading PPP-related projects due for implementation.\(^{12}\)

VIII OUTLOOK

Although PPP activity in the Philippines has been fairly active in 2014, it is expected that it will continue to become more exciting in the years to come, especially with the approval by the NEDA of new infrastructure projects for public bidding.

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\(^{12}\) Araullo v. Aquino, G.R. No. 209287, 1 July 2014.
Appendix 1

ABOUT THE AUTHORS

MARIEVIC G RAMOS-AÑONUEVO
SyCip Salazar Hernandez & Gatmaitan
With over 28 years of legal practice, Marievic G Ramos-Añonuevo has acquired substantial experience advising major local and foreign clients in the fields of banking, project finance, privatisation, infrastructure, foreign investments, mergers and acquisitions, corporate rehabilitation and restructuring, securities, and land acquisition and development.

She worked on the financing of the Manila North Tollway Project involving the rehabilitation and expansion of the North Luzon Expressway where she represented a syndicate of lending institutions that included multilateral and export credit agencies and commercial banks.

Ms Añonuevo worked on the equity financing for the acquisition by the National Grid Corporation of the Philippines of the concession to operate and rehabilitate the national transmission grid and sub-transmission assets of the National Transmission Corporation. This is said to be the biggest and most significant privatisation ever to be conducted by the Republic of the Philippines.

She is currently representing the various lending syndicates that have extended or committed to extend financing for the ongoing Metro Manila Skyway – Stage 3 Project (31 billion Philippine pesos), the Mactan-Cebu International Airport Project (23.3 billion pesos), the NAIA Expressway Project (7.5 billion pesos), and the Modernization of the Philippine Orthopedic Center Project (2.9 billion pesos) under the public-private partnership programme of the Philippine government.

ARLENE M MANEJA
SyCip Salazar Hernandez & Gatmaitan
Arlene M Maneja is a member of the firm's special projects, banking, finance and securities and alternative dispute resolution departments. She has been involved in
rendering regulatory, transaction and business advice, conducting due diligence and documenting high-value deals involving investments, acquisitions and divestments, capital/corporate restructuring, commercial lending and project financing in, among others, public infrastructure, power/energy, oil and gas, and mining.

She has been active in the bidding, implementation and financing of Philippine PPP projects and her projects include the bidding and financing of the Manila LRT1 Extension, Operations and Maintenance Project as well as the bidding of the Mactan Cebu International Airport Expansion, Operations and Maintenance Project, the LRT2 Operations and Maintenance Project and the Bulacan Bulk Water Supply Project. She has also advised leading Philippine conglomerates on their involvement in other PPP projects, including the Metro Rail Transit Line 3 and the NLEX-SLEX Connector Road Project.

Aside from her legal practice, Ms Maneja has acted as consultant to a number of firms in relation to industry studies, feasibility and business plans, marketing and branding strategy, as well as business model formulation in the telecommunications, outsourcing, retail and technology industries.

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